

# Getting Started in Telemarketing Help

## What Do I Need To Get Started:

For most Dialing operations the following is required:

- an Dialer and software from CallPhysics (see brochure)
- a dialing list (CallPhysics sells these for: National - \$3000, State - \$450/350)
- an analog line for each line you will be calling on from your local phone company or existing lines dedicated to the dialer(s)
- a registration with the DO NOT CALL list ( <<https://telemarketing.donotcall.gov/>> ) and an area code download for where you are calling
- a Pentium III computer, or better, running Windows XP (preferably XP Pro) at 1 GHz or faster [Make sure that you have at least 256 MB of RAM, and 1 GByte of disk space available, more for more lines]
- a script to support your campaign. (CallPhysics can help you with this as well.)

To the best of our knowledge, these products, services, and companies are reputable and of high quality; however, we offer no guarantees, nor can we accept any responsibility or liability for these products, services, and companies.

## Leasing Companies:

- Trinity Corporate Solutions; call Lee Goff, , Tel: 972-782-7367, Email: [lbg@trinitycorporate.com](mailto:lbg@trinitycorporate.com)
- Alliance Funding Group; call Mr. Hamlet Khodaverian, Tel: 800-978-8817 ext. 528 or Email: [hamlet@alliancefunds.com](mailto:hamlet@alliancefunds.com)

## Telephone Lists:

- USA residential & business lists-by state or entire USA, Tel: 800-713-8353 or [www.telephonelists.biz](http://www.telephonelists.biz)

## DO NOT CALL List Scrubbing & Compliance:

- For assistance with DNC legal compliance: Contact Center Compliance, Tel: 866-362-5478, Web Site: [www.dnc.com](http://www.dnc.com)
- ScrubDNC.net, Tel: 636-282-7300 or Web site: [www.scrubdnc.net](http://www.scrubdnc.net)

## Telephone Lines, Co-location, & Low Long Distance Rates:

- Complete Communications (low rates for analog & digital lines & long distance), contact Blake Darling (for discount, use promotional code "Jasper") Tel: 801-647-1111, Email: [blake@completetelecommunicationsinc.com](mailto:blake@completetelecommunicationsinc.com)
- Wholesale long distance T1's, contact Scott Ryan at 585-385-9645
- Telemanagement Consultants (T1 & PRI Co-location), contact Bill Burke, Tel: 469-287-2222, Web site: [www.coloradodialers.com/services.html](http://www.coloradodialers.com/services.html)

## On-Site Installers:

- Installation of hardware & software and networking computers-Adam Fritzing Tel 610-262-7630 or Max Jeric Tel 440-667-2743

## Telephone Accessories:

- Computer Headsets for Speedy Dialers: "Plantronics .audio 350" (or similar models) <http://www.provantage.com> or <http://www.monstronix.com>
- Telephone Headsets for predictive dialers: For single agents, corded "Plantronics S11 or S12 " or cordless "Plantronics CS50 or CS55 " .OR. for multiple agents, corded "Plantronics T10 " or cordless "Plantronics CT11 or CT12" <http://www.headsetexperts.com> or call: 800-450-7686
- Telephone Line Surge Protectors: Able Comm, Tel: 888-ABLE-999, <http://www.PhoneGeeks.com/gensym-1.html>
- Uninterruptible Power Supplies: <http://www.BuyUptime.com>
- Channelbanks (converts T-1 digital phone lines to analog lines) Metrocom Communications, Tel: 800-364-8838

**Recording:**

- Voice recording (various languages & accents): [www.digitaldatabase.com](http://www.digitaldatabase.com)  
Tel: Kevin Bryan 800-776-1446
- Voice recording (various languages & accents): [www.internetjock.com](http://www.internetjock.com)
- Script writing & voice recording: Steve Young, Tel: 541-994-7691 or Allison Smith, Tel: 403-264-7182 or Tim Brown, Tel: 888-798-4653
- Microphones: (under \$30) "Sony FV-320" at Best Buy or [www.buy.com](http://www.buy.com) or "Lab Tech Axis 301" PC
- Microphone Headset" at <http://www.provantage.com/>
- Cool Edit" recording/editing software at <http://www.syntrillium.com>

**Attorneys Specializing in Telemarketing:**

- Copilevitz & Canter, LLC, Attorneys At Law: <http://www.copilevitz-canter.com>